

CS 20-169

CONTRACT APPROVAL FORM

(Contract Management Use only)
CONTRACT TRACKING NO.
CM2843-A1

CONTRACTOR INFORMATION

Name: Innovative Interfaces, Inc.
Address: 11803 Rue Beaujon Ct. Tomball, TX 77377
City State Zip
Contractor's Administrator Name: Carrie Pearson Title: Regional Sales Executive
Tel#: (281) 251-9289 Fax: _____ Email: carrie.pearson@iii.com

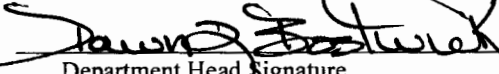
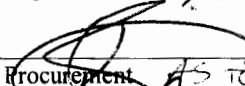
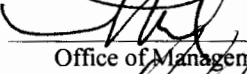
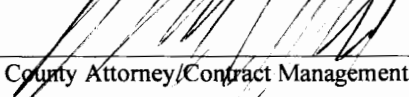
CONTRACT INFORMATION

Contract Name: Innovative Interfaces, Inc. Subscription License Agrmt. Contract Value: \$145,430.07 (5 yr term)
Brief Description: Licensing for online book reviews, book jackets and book group questions.
Contract Dates : From: 10/01/20 to: 09/30/25 Status: ___ New ___ Renew Amend# ___ WA/Task Order
How Procured: ___ Sole Source Single Source ___ ITB ___ RFP ___ RFQ ___ Coop. ___ Other _____

If Processing an Amendment:

Contract #: CM2843 Increase Amount of Existing Contract: \$15,872.91 (5 yr term)
New Contract Dates: No Change to No Change TOTAL OR AMENDMENT AMOUNT: \$161,302.98

APPROVALS PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 6

- | | | | |
|----|---|------------------|-------------------------------|
| 1. |  | <u>1/14/2021</u> | <u>Library Systems</u> |
| | Department Head Signature | Date | Submitting Department |
| 2. |  | <u>1/15/21</u> | <u>01711571-554000 549000</u> |
| | Procurement | Date | Funding Source/Act # |
| 3. |  | <u>2/1/21</u> | |
| | Office of Management & Budget | Date | |
| 4. |  | <u>2/2/21</u> | |
| | County Attorney/Contract Management | Date | |

Comments: _____

COUNTY MANAGER - FINAL SIGNATURE APPROVAL

 Date: 2/5/21

RETURN ORIGINAL(S) TO CONTRACT MANAGEMENT FOR DISTRIBUTION AS FOLLOWS:

- Original: Clerk's Services; Contractor (original or certified copy)
- Copy: Department
- Procurement
- Office of Management & Budget
- County Attorney/Contract Management
- Clerk Finance

Nassau County Board of County Commissioners
Sole Source/Single Source Certification Form

Vendor Name: Innovative Department: Libraries
Address: 11803 Rue Beaujon Ct
Tomball, TX 77377
Phone: 1-281-251-9289 Date: December 01, 2020
Contact Name: Carrie Pearson, Senior Strategic Account Executive
Account: 01711571-554000 Cost: \$15,872.91 5yr agreement (\$2,960.00 1st Year)

Description of Goods and/or Service:

Licensing for online book reviews, book jackets, and book group questions. It is a subscription that provides content for the Library catalog.

Check one (1) of the following two (2) choices:

- Sole Source: The goods or services can be legally purchased from only one source.
- Single Source: The goods or services can be purchased from multiple sources, but, in order to meet certain functional or performance requirements, there is only one economically feasible source for this purchase.

Please check all of the following that apply:

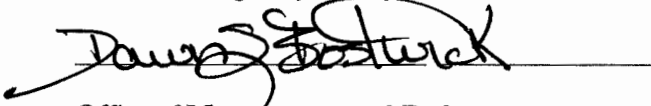
- Purchase can only be obtained from original manufacturer-not available through distributors.
- Only authorized area distributor of the original manufacturer.
- Parts/Equipment are not interchangeable with similar parts of another manufacturer.
- This is the only known source that will meet the specialized needs of this department or perform the intended function.
- This source must be used to meet warranty or service maintenance requirements.
- This source is required for standardization.
- None of the above apply.

Comments/Explanations: (required)

Patrons use Syndetics Unbound for book reviews, book discussion lists, guides and questions, recommended reading lists and series information and book jackets.
This subscription integrates with our new ILS System

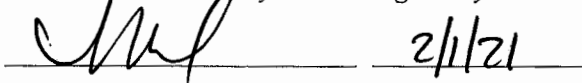
Department Head

I certify that, to the best of my knowledge, this requisition reflects accurate information, has been reviewed, budgeted for and follows the Nassau County Purchasing Policy.



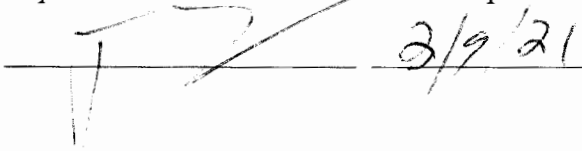
Office of Management and Budget

I certify that, to the best of my knowledge, funds are available for payment and this purchase is consistent with the Nassau County Purchasing Policy.


_____ 2/1/21

County Manager

I certify that, to the best of my knowledge, the appropriate staff have reviewed and approved this Requisition and no other conditions would prevent approval.


_____ 3/9/21

**ADDENDUM TO
SUBSCRIPTION LICENSE AGREEMENT**

This **ADDENDUM** (hereinafter referred to as the “Addendum”) is made and entered into as of the date of the last signature of the parties hereto (the “*Effective Date*”), by and between **INNOVATIVE INTERFACES INCORPORATED**, a California corporation having its principal place of business at 1900 Powell Street, Suite 400, Emeryville, CA 94608 (hereinafter referred to as “*Innovative*”), and **NASSAU COUNTY LIBRARY** (hereinafter referred to as “*Client*” and collectively referred to as “*the Parties*”).

WHEREAS, Client and Innovative are parties to the Subscription License Agreement effective as of March 19, 2020 (the “*Agreement*”) and

WHEREAS, Client desires to license further additional Software from Innovative and, in connection with such license, the parties desire to amend the Agreement as set forth in this Addendum; and

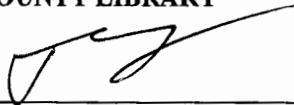
NOW, THEREFORE, for good and valuable consideration and intending to be legally bound hereby, the parties hereby agree as follows.

1. **Software License.** Client agrees to license from Innovative the software described in Exhibit 1 for the price and per the terms specified in Exhibit 1 attached hereto.
2. **Additional License.** Subject to the terms of the Agreement, Innovative hereby grants to the Client a limited non-exclusive, non-sub-licensable, non-transferable license (the “Additional Software License”) to use the software on a subscription basis (the “Additional Software”) described in Exhibit 1 of this Addendum. The term of the Software License will be as respectively set forth in the corresponding quote in Exhibit 1, and all such Software as described within Exhibit 1 will be deemed Software (as defined in the GTCs of the Agreement) licensed and supported under the terms of the Agreement. The license granted herein will be for the duration the applicable term as identified within Exhibit 1, and will automatically expire upon the termination or expiration of this Addendum or as otherwise specified in the Agreement.
3. **License Term/Renewal.** Subject to the early termination provisions as set forth in the Agreement, the term of the Additional Software subscription will be effective for an initial term of five (5) years following the Go-Live Date (the “Initial Term”). Thereafter the Additional Software will be automatically renewed for additional one (1) year terms, unless either party gives the other not less than ninety (90) days’ prior written notice of its intent to terminate the Additional Software subscription effective as of the end of the then-current Term. Commencing upon year 2 and thereafter, Innovative will have the right to increase rates for services being renewed in accordance with the renewal and uplift provisions as contained in the Agreement.
4. **Co-Terming.** Subject to the terms of the Agreement, the Additional Software subscription term will be prorated to run coterminous with Client’s existing Polaris software subscription term.

Except as otherwise amended hereby, the other provisions of the Agreement will remain in full force and effect as of the date hereof. In the event of a conflict between the provisions of this Addendum and the Agreement, the terms of this Addendum will control.

IN WITNESS WHEREOF, the parties hereto have caused their duly authorized representatives to enter into this Addendum.

NASSAU COUNTY LIBRARY

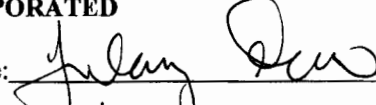
Signature: 

Print Name: Tracy Pope

Title: County Manager

Date: 2/5/21

**INNOVATIVE INTERFACES
INCORPORATED**

Signature: 

Print Name: Hilary NEWMAN

Title: SVP Library Services

Date: 3/1/2021

EXHIBIT 1
Additional Software
[APPROVED SOFTWARE PRICING EXHIBIT FOLLOWS THIS PAGE]

Exhibit A

Pricing Exhibit

1. **Fees.** All Fees must be paid to Innovative within forty-five (45) days from the Invoice date or as stated on the Invoice if different.
2. **Term.** Subject to the early termination provisions set forth in the GTCs, this Agreement will be effective for an initial term of five (5) years following the Go-Live Date (the "Initial Term"). This Agreement will be automatically renewed for additional one (1) year terms (each, a "Renewal Term" and, together with the Initial Term, the "Term"), unless either party gives the other not less than ninety (90) days' prior written notice of its intent to terminate this Agreement effective as of the end of the then-current Term. Innovative will have the right to increase rates hereunder by a maximum percentage equivalent to 3.5% over the previous year.

[APPROVED SOFTWARE LICENSE QUOTE FOLLOWS THIS PAGE]



Pricing Exhibit

Innovative Interfaces Incorporated
 1900 Powell St.
 Suite 400
 Emeryville CA 94608
 United States

Date 11/30/2020
Quote # EST-INC12809
Payment Terms Net 45
Overall Contract Term (Months) 60
Contract Start Date
Contract End Date
Sales Rep Carrie Pearson
Site Code naco
Expires 2/28/2021

Bill To
 Nassau County Library
 25 N 4th St
 Fernandina FL 32034-4123
 United States

Ship To
 Nassau County Library
 25 N 4th St
 Fernandina FL 32034-4123
 United States

Currency
 US Dollar

Item	Item Category	Qty	Description	Options	Original Rate	Discounted Rate	Amount	Discount
Polaris Syndetics Unbound	License - Term	1	Syndetics Unbound Subscription is the combination of Syndetics Classic and Library Thing For Libraries. It enables libraries to display enriched content in their OPAC or discovery solution and provides users with interactive exploration. Enrichment elements include Cover Images, Upgraded Cover Images, Summaries, Author Info, Reading Levels, Video Games, Tag Cloud, Book Profiles, Series, Video and Music, Awards, First Chapter/Excerpts, TOCs, Professional Reviews (NYT Full Text, Publisher's Weekly, Library Journal, School Library Journal, HornBook, BookList, Choice, Kirkus, BookSeller + Publisher, Guardian), Patron Reviews, Recommendations, Other Editions, Lists (Bestseller, Media Mention, Citations, LT User Lists, Librarian Lists, Genre), Shelf Browse, and Book Display Widget.		2,960	2,960.00	2,960.00	

Total Fees US\$2,960.00

**5 Year Estimated Agreement Cost for Syndetics Subscription
(Polaris Software)**

FY	PY Cost	3.5% Annual Increase	Estimated Increase	Estimated Annual Cost	
2020/2021	\$ 2,960.00	0%	0	\$ 2,960.00	First Year Quote
2021/2022	\$ 2,960.00	3.5%	\$ 103.60	\$ 3,063.60	
2022/2023	\$ 3,063.60	3.5%	\$ 107.23	\$ 3,170.83	
2023/2024	\$ 3,170.83	3.5%	\$ 110.98	\$ 3,281.81	
2024/2025	\$ 3,281.81	3.5%	\$ 114.86	\$ 3,396.67	
				\$ 15,872.91	



Dawn S. Bostwick, Library Director
Janet W. Loveless, Assistant Director

Nassau County Public Library System

25 N. 4th Street
Fernandina Beach, FL 32034
Phone: 904-530-6500 Fax: 904-277-7366

<http://nassaureads.com>

To: Taco Pope, County Manager

From: Dawn S. Bostwick, Library Director

Re: Web Catalog Content

Date: 7 December 2020

Taco,

I would like to purchase additional content for our public online catalog. We did this in the past with our prior library software. There are now two products that integrate with Polaris's web catalog, they are: Novelist and Syndetics.

Novelist is what we used with our prior library software. It contains book jackets for the catalog, reviews written by professionals in the field, author information, series information, book discussion questions, and guides. Many of our residents ask library staff for book reviews, book discussion lists, guides and questions and series information. Without a resource like Novelist it takes a lot of staff time to find this information. Many times it is not available unless we use a 'pay for' resource. The Novelist suite will cost \$6,066 this year. Unfortunately, we are having a problem with the book jackets displaying in our new catalog.

The second product, Syndetics is actually owned by Innovative, the company of that owns our new library software, Polaris. After evaluating its contents, it appears to offer the same information. Innovative is offering us an introductory special. The cost will be \$2,960 for the year, and they will hold this price with

Callahan

450086 SR 200
Callahan, FL 32011

Hilliard

◆ 37177 Pecan St
Hilliard, FL 32046

Yulee

◆ 76346 Wm Burgess Blvd
Yulee, FL 32097

Bryceville

◆ 7280 Motes Rd
Bryceville, FL 32009



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only a 3.5% increase each year, for the first five years. This matches the increase cap and length of term in our maintenance agreement. And they will prorate the first year so the dates match the existing maintenance agreement. For these reasons I would like to purchase Syndetics Unbound for our catalog.

The savings will be \$3,106 per year. I would like to use these funds towards the monthly cost of the Library's staff internet network. There is a new agreement in place this year that was approved after the budget was turned in.

Thank you.

Callahan

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Callahan, FL 32011

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